PLASTICS & RUBBER VIETNAM 2010 Post Show Report

Date: 18 – 20 March 2010

Venue: SECC, Ho Chi Minh City, Vietnam

Official Support:
- Ministry of Industry and Trade
- Vietnam Chamber of Commerce & Industry (VCCI)
- Vietnam Packaging Association (VINPAS)
- Vietnam Plastics Association (VPA)
- Vietnam Saigon Plastics Association (VSPA)
- Rubber - Plastic Manufacturers Association (RPMA)
- Thai Plastic Industries Association (TPIA)

Gross Space: 3,690 Sqm.

List of Participants: 216 for 21 Countries

Countries:
- Austria, Belgium, Canada, China, Germany, Hong Kong, India, Indonesia, Italy, Korea, Malaysia, Myanmar, Philippines, Singapore, Sri Lanka, Sweden, Taiwan, Thailand, UK, USA, Vietnam

Country/Region Groups: 8
- Austria, Korea, Germany, Italy, Singapore, Taiwan, Thailand, UK

Total attendees: 6,826 from 37 Countries

Next show dates: 21-23 March 2012, SECC, Ho Chi Minh City
Overall Visitor Country Breakdown Report

<table>
<thead>
<tr>
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<th>Percentage</th>
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<tbody>
<tr>
<td>Local</td>
<td>91.269%</td>
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<tr>
<td>International</td>
<td>8.731%</td>
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<table>
<thead>
<tr>
<th>International Visitors</th>
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<tr>
<td>Thailand, Japan, Singapore, Taiwan, China, Malaysia, Korea, Philippines, Indonesia, India, United States, Germany, Cambodia, Hong Kong, Italy, France, Australia, Netherlands, Spain, Switzerland, Denmark, United Kingdom, Austria, Belgium, Iran, New Zealand, Russia, Sweden, Canada, Chile, Portugal, American Samoa, Lithuania, Mexico, Pakistan, Sri Lanka</td>
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*Overall Attendance Breakdown by Country excluded Exhibitor*
Buyers Classified by ‘Job Function’

01. Corporate Management / Chairman / Director / Owner 35.871%
02. Government Executive 0.896%
03. General Management 8.673%
04. Technical Management 13.681%
05. Maintenance/Quality Control 2.891%
06. Engineering/Design 5.171%
07. Purchasing/Procurement 7.248%
08. Research & Development 4.112%
09. Education & Training 0.570%
10. Consultant 1.466%
11. Marketing / Sales 19.422%

Total 100%

Product interest of Buyers

01. Automotive / Cycle / Motorcycle 4.316%
02. Building & Construction 4.764%
03. Chemical/ Petrochemical/ Refining 9.039%
04. Electronics/ ICT/ Telecommunications 3.868%
05. Electrical & Mechanical Engineering 3.990%
06. Housewares/ Giftware 4.967%
07. Footwear 2.280%
08. Furniture 3.217%
09. Medical/ Pharmaceutical 3.827%
10. Mould & Die 4.438%
11. Offshore/Marine 0.814%
12. Packaging 8.795%
13. Plastics & Rubber 31.637%
14. Printing 6.107%
15. Pulp & Paper 2.524%
16. Recycling 1.995%
17. Textile & Clothing 2.280%
18. Toy & Games 1.140%

Total 100%
Buyer's main Activity

Raw Materials
01. Additives/ Composites/ Compounding Ingredients 20.277%
02. Commodity Thermoplastics 17.671%
03. Engineering Thermoplastics 13.233%
04. Rubbers/ Elastomers 20.521%

Machinery/ Equipment
05. Blow Moulding/ Injection Stretch Blow Moulding 14.495%
06. Compounding 10.098%
07. Compression & Transfer Moulding 9.406%
08. Extrusion Blow/ Cast Film 12.134%
09. Injection Moulding 8.103%
10. Profile Extrusion/ Sheet Extrusion 7.736%
11. Recycling 9.446%
12. Rotational Moulding 5.578%
13. Vacuum/ Thermoforming 5.822%
14. Rubber Related Machinery and Equipment 14.862%

Ancillaries/ Auxiliaries
15. Automation, Robotics & Parts Handling 12.093%
16. Blending/ Mixing/ Feeding/ Dosing 13.355%
17. Bulk Storage & Material Handling 2.850%
18. Heating, Cooling & Test Equipment 6.311%
19. Hot Runner Systems 5.212%
20. Measuring Control & Test Equipment 9.406%
21. Printing, Laser Marking 9.813%
22. Size Reduction, Crushers, Scrap Reclaim 6.555%
23. Tooling (Mould, Die, Components) 8.754%
24. Welding 3.827%

Products/Services
25. CAD/ CAM/ CAE & Other Software 7.818%
26. Contract Manufacturing/ Assembly Services 6.555%
27. Material Formulating/ Compounding 7.248%
28. Plastic Injection Moulding 15.839%
29. Rubber Injection Moulding 8.550%

Total **

**Multiple Choices
**Percentage is based on total of VIP & Walk-in Visitors