Becoming a Green Deal authorised Installer via Certification with the BBA is straightforward, especially if you are already a BBA Approved Installer under one of our existing schemes such as our Cavity Wall Insulation Approved Installer scheme.

Follow the simple steps outlined in this guide and you will be on your way to registration as a Green Deal Installer and being part of the Government’s flag-ship energy efficiency initiative for improving British property.

At first glance the requirements can appear complex and daunting, but the BBA will work with you to lead you through the process as follows:

- Application
- Assessment at your office/depot
- Assessment on-site
- Ongoing surveillance inspections.

**What is the Green Deal?**

The Green Deal is a government backed initiative promoting the installation of energy efficiency measures to householders which will reduce energy use leading to lower energy bills. There will be no upfront cost to the householder, instead a loan will be repaid via a small tariff on their existing electricity bill over a specified period. The Green Deal ´Golden Rule´, set out in legislation, specifies that any additional charge on the electricity bill must be less than the expected savings from the retrofit over a specified period.

The Energy Company Obligation (ECO) is set to replace CERT and CESP and is designed to work with Green Deal to provide additional funding for the fuel poor and to drive more expensive measures e.g. solid wall insulation.

**When will it start?**

There has been some speculation as to the date of implementation, but the Department of Energy and Climate Change (DECC) has recently confirmed that the Green Deal will be launched in October 2012 for domestic properties.

**How do I become an authorised Green Deal Installer?**

In order to install measures under the Green Deal and the Energy Company Obligation (ECO), it will be necessary for installers to become Green Deal authorised, which will require Certification from a UKAS accredited body such as the BBA.

**What are the requirements?**

The requirements are set out in a Green Deal Code of Practice and Publically Available Specification (PAS) issued by DECC.

Installer Certification includes evaluation of the core requirements in sections 4 to 7 of the PAS. This means:

- Initial evaluation of installation process and management by office and site visits
- Ongoing surveillance visits
- Adherence to the Green Deal Code of Practice.
The inspection process set out above will be familiar to installers already approved under a BBA installer scheme. For existing approved BBA installers, while there may be some additional work required to qualify under the Green Deal, this can be carried out together with existing annual visits to help minimise costs.

**Why should installers choose the BBA?**

The BBA believes that it has a unique set of credentials to be able to guide installers through the process with the minimum of disruption to their business. Our key attributes include:

- Being totally independent with no conflict of interests
- Having thirty full time regionally based inspectors, all of whom have worked on site
- Having a respected brand with over forty years of experience in running construction installer schemes
- Being competitively priced and offering a range of different measures
- Having excellent technical support with a clear understanding of product and installation.

**How much will it cost?**

This will depend on a variety of factors including:

- Whether you are an existing installer under a BBA Installer Scheme
- Which areas you wish to become approved under the Green Deal e.g. EWI, CWI, Loft Insulation, MCS or a combination of these measures
- How many depots you operate from.

**Which Green Deal measures can the BBA certify?**

- Cavity wall insulation
- Loft Insulation
- Pitched roof insulation
- Flat roof insulation
- Internal wall insulation
- External wall insulation
- Hybrid wall insulation
- Draught proofing
- Floor insulation
- Energy efficient glazing and doors.
What’s the application and certification process?

1. Fill-in and return BBA Green Deal Installer Application Form
   - BBA generates quote
   - Office/depot visit is carried out by a BBA Inspector
     - Successful?
       - Yes
         - Site visits booked for each measure not already covered by BBA approval
         - Installer registered by BBA with Green Deal Registration and Oversight Body (August)
       - No
         - BBA advises installer of improvements needed and evaluates actions taken
         - BBA advises installer of improvements needed and repeats evaluation for relevant measure(s)
     - No
       - Installer certificated for each relevant measure
       - On-going annual office review and site visits carried out to maintain certification
     - Installer notifies BBA of installations carried out
How will I be assessed?
We will be looking at the installation process, management and service provision aspects of the PAS and the Code of Practice, including:

- Pre-installation survey
- Use of agreed installation method statements
- Use of Green Deal eligible products and systems
- Correct use of Green Deal Quality Mark (when available)
- Avoidance of conflicts of interest
- Agreement of specification changes with Green Deal Provider
- Building Regulations and planning issues (e.g. conservation area)
- Adequacy of site supervision and competency of technicians (carding)
- Supervision of subcontractors
- Equipment, tools and calibration
- Checking, handling and storage of products/systems
- Contact with customers and provision of information
- Handling of complaints
- Insurance and warranty provision
- Adherence to all relevant Green Deal Code of Practice requirements
- Record keeping.

We can provide some guidance on what will be required in advance of the visit so that you can make sure you are prepared for the inspection.

The items outlined above cover the general aspects of the requirements in the PAS and the Code of Practice. Specific technical requirements for the measures within our UKAS accredited scope are covered in the relevant BBA scheme documents. Again, details will be available in advance so that there are no surprises on the day.

What happens after initial certification?
The Green Deal requires that on-going review of Certificated installers is carried out, based on an evaluation of at least 1% per annum (minimum of 1) of recorded installations for each of the measures for which the installer has been certificated.

In normal circumstances, this means an annual office visit and a number of site visits (minimum of one per annum) for each certificated measure. In most cases, the annual office visit will include all the certificated measures carried out from that office/depot during the same visit. Depending on the type of measure, a proportion of the on-site evaluation requirement may include visits to completed installations as well as sites in progress.

How do I apply to become an Installer under the Green Deal?
Although applying to become a Green Deal Installer may seem daunting, the BBA can guide you through the process in simple stages with the minimum of disruption to your business.

Contact us now for an application form on:

Contact us:
e-mail: greendeal@bba.star.co.uk
Phone: 01923 665300